

COVID-19

Concerns, Opportunities,
Expectations & More



We asked Wheels' clients to share what's on their minds as they navigate the difficulties presented by the pandemic.

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Respondents represent different fleet sizes, span multiple industries and hold a variety of titles.

INDUSTRIES

- Chemical
- Utility
- Industrial
- Electronics
- Food
- Finance/ Insurance
- Construction
- Energy
- Healthcare

ROLES & RESPONSIBILITIES

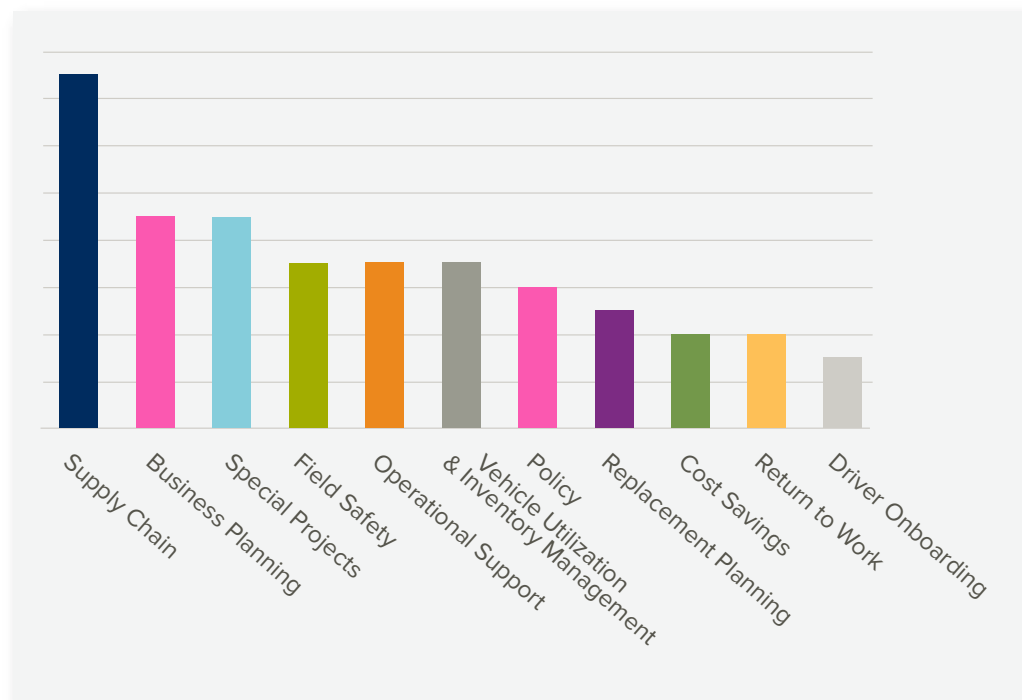
- Procurement
- Fleet
- Facilities
- Travel
- Sales/Field Operations
- Operations

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Top item occupying your time

Narrowing it down to a single item was difficult for many respondents. People are juggling multiple tasks, such as working to keep the business moving while balancing the new challenges brought on by the pandemic.



A closer look

Supply Chain | Answering questions and mitigating risks related to new vehicle deliveries, registration delays and vehicle transport have been main areas of focus within the supply chain.

Policy | Spending time determining how to handle and adjust personal use contributions is high on many respondents' lists. Reinforcing adherence to current policy, adjusting current policy to include COVID-19-related guidelines and evaluating what changes are necessary going forward were also important.

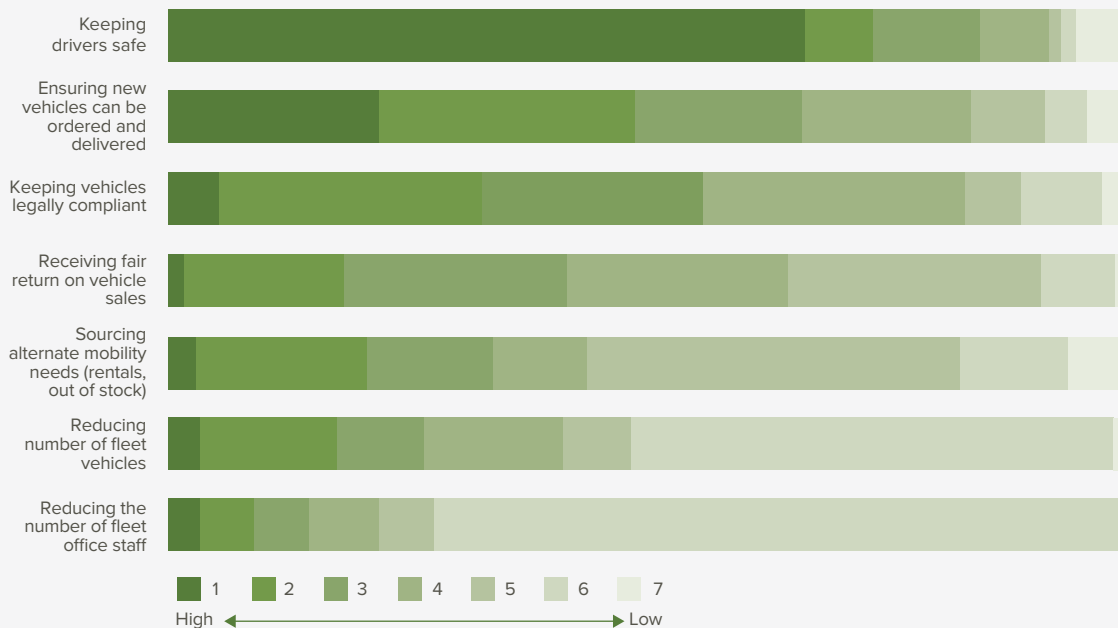
Special Projects | Catching up on items that have been hard to prioritize in the past is an area of focus for many. While others are tackling new service roll outs and researching different ways to ensure driver safety such as with handsfree payment and creative upfit solutions.

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Biggest concerns your fleet is facing

Clients were asked to rank, in order of importance, the biggest concerns they feel their fleet is facing.



Other areas of concern:

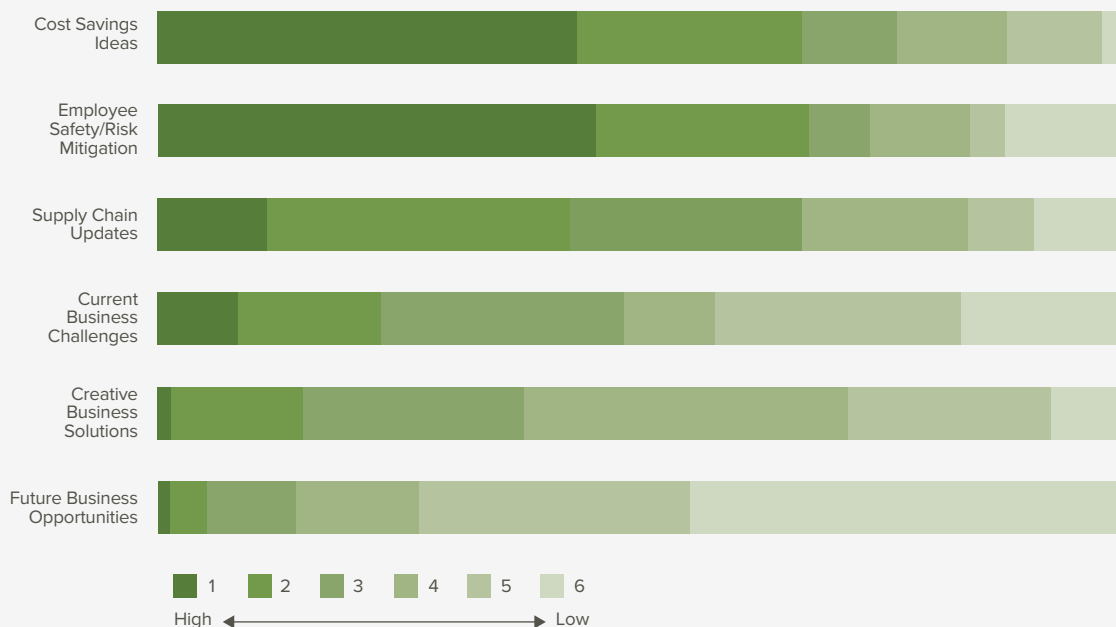
- Drivers not being able to visit customers and sites
- Uncertainty about the future
- Keeping costs down

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Information you are expected to share with stakeholders

Clients were asked to rank, in order of importance, the insights/pieces of information they are expected to share with other fleet stakeholders.

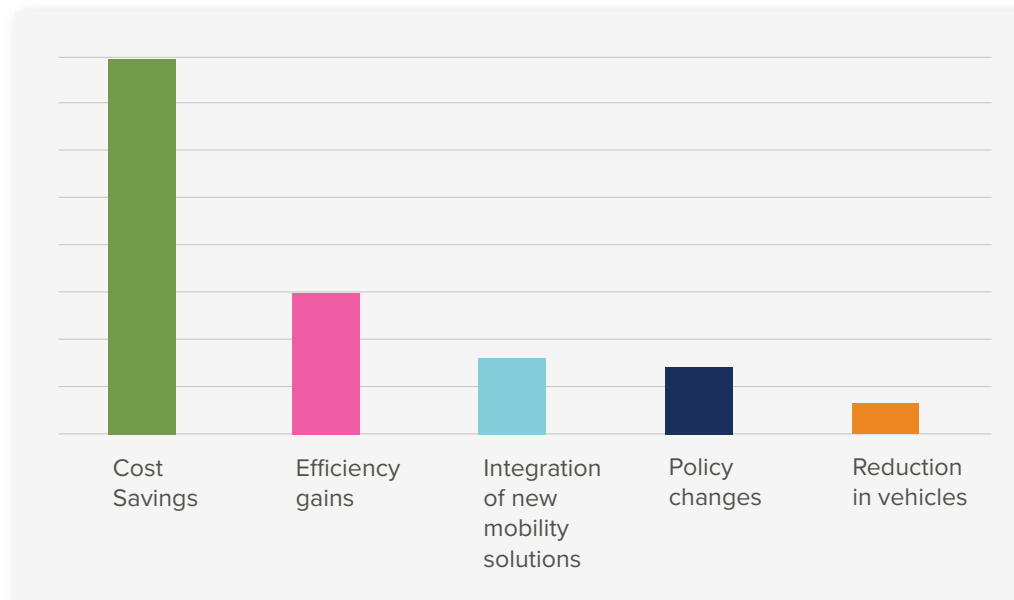


Knowing the true economic impact of COVID-19 is still to be determined, many are viewing this time as an opportunity to reevaluate ways to optimize their fleet.

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Greatest opportunity for your fleet & mobility strategy



Tips from your peers

Ways to mitigate risks now and in the future:

- Review and follow-up on vehicles with lingering maintenance concerns
- Consider adding more diversity with OEMs and other suppliers
- Expand communications and training around driver safety
- Stay in regular contact with the field and management about what fleet is doing to help
- Develop an internal taskforce focused on driver safety
- Leverage telematics data to lower costs
- For clients that aren't self-insured, talk to your insurance company about reducing rates while employees work from home



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We got you

Companies are relying heavily on providers to deliver the most value out of their fleets while finding new ways to save, adapt their policy, support their teams and keep their drivers safe and productive.

Wheels takes great pride in our focus on client success and we remain committed to delivering exceptional service and support even in these challenging times.

We look forward to helping keep your business moving now and in the future.



COVID-19 Resource Center

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