Results+
Client Success Spotlight

Building Maintenance Company Found Fleet Harmony With Wheels Solution Centralization

FLEET PROFILE	Fleet Size Industry	1,000 Building Maintenance	Vehicle Type	Light-duty Truck

OPPORTUNITY

One company with many subsidiaries needed a centralized system

This organization consists of nearly a dozen building services companies, providing a range of HVAC, security, building maintenance, janitorial and specialty-office services. With corporate acquisitions being commonplace, there was a constant challenge of harmonizing data, services and overall fleet culture. It had a clear goal: standardize/correct the fleet data, integrate metrics and align all of its operations.

STRATEGY

Multiple steps toward a single destination

Together, the procurement director and Wheels developed a plan. They updated vehicle data, confirmed which vehicles were still active and audited compliance so that all companies were participating in all Wheels' programs. A batch data feed conversion followed. Next Wheels' risk management metrics merged with the client's HR data on a centralized dashboard.

All relevant field personnel gained access to the FleetView™ interface, exception reporting and the Maintenance Compliance Dashboard, with all data changes routed through the procurement team to maintain accuracy, gauge turnover and determine frequency.

A more consistent driver experience was also necessary. A quarterly newsletter and updated maintenance program instructions reached all drivers. And to conserve fleet office time, branches were encouraged to directly contact Wheels, not procurement, with questions or comments.

RESULTS+

Effort rewarded with visible progress

Today, contacts at this company can take action locally on exception reporting. Procurement, relieved of administrative burdens, can focus on **higher-level strategic goals**. Data is accurate, checked quarterly and verified properly. Additionally, management has greater visibility to fleet metrics.

All drivers now enjoy a **consistent fleet service experience**, and the fleet is moving in a uniformly positive direction.

wheels

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